

THE FUND DISTRIBUTION PLATFORM



WHO WE ARE

WE INNOVATE FOR YOU !



OUR MISSION

Founded in 2017, OneWealthPlace's mission to support the digital transformation of private wealth banks and global asset management & services companies.



OUR SOLUTIONS

Digitalization improves customers' experience, augments the effectiveness of the financial advisors, reduces operating risks and costs and supports the emergence of new business models.



OUR EXPERT TEAM

OneWealthPlace's experienced team of professionals are devising new operating models for wealth and asset managers by using innovative technologies based on machine learning, artificial intelligence and blockchain.

28 EXPERIENCED
PROFESSIONALS

4 PRODUCTS

AirWealth | AirFund | AirDistrib | AirPM

4M€ PRIVATE FUNDRAISING
CAMPAIGN SINCE 2017

11 CLIENTS

INDUSTRY CHALLENGES



"As an Asset Manager, I have to:

- *Reduce costs*
- *Protect my revenues*
- *Control my distribution channels*
- *Improve operational efficiency "*

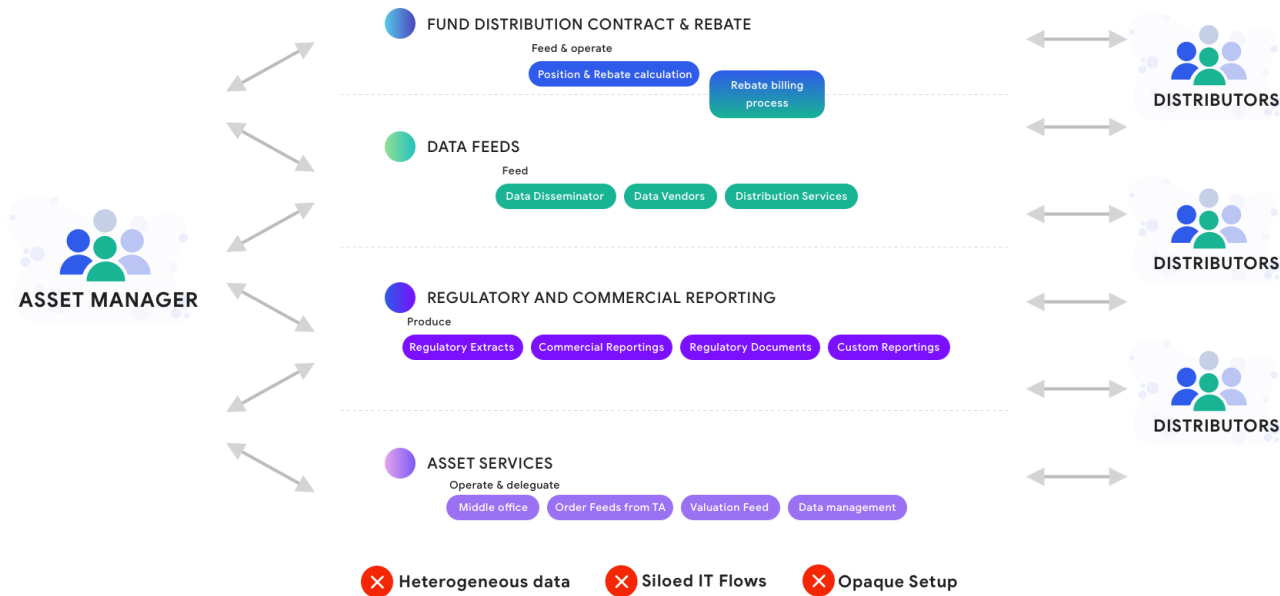
"As a Distributor, I have to:

- *Improve my global data and documents quality coming from various sources (Data Vendors, Asset Managers, Partners, Platforms ..)*
- *Monitor my rebate calculations and payments*
- *Reduce my operational costs"*

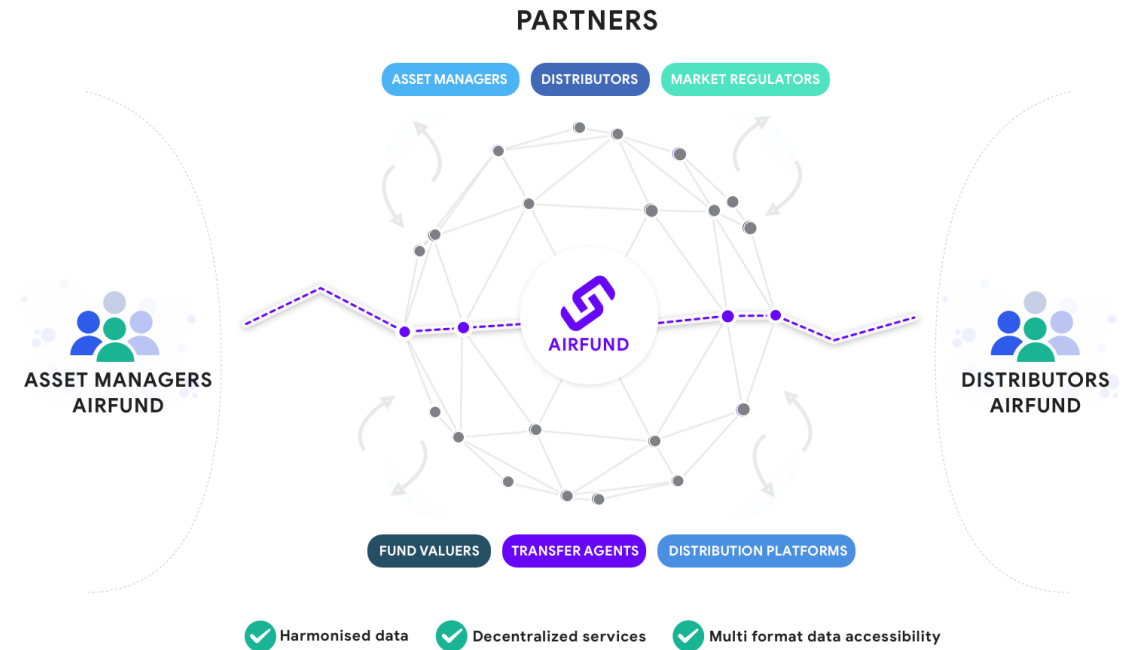


AIRFUND SOLUTION

FUNDS DISTRIBUTION INDUSTRY SITUATION



OUR VISION FOR THE INDUSTRY



THE AIRFUND SOLUTION

Powered by

AirDistrib



FUNDS GOLDEN SOURCE

Launch of the first decentralized fund data & documents referential.
Feed your whole distribution channels with :

- Static and Dynamic Data
- Distribution related documents
- Regulatory extractions
- Funds reportings



UNIQUE DISTRIBUTOR REFERENTIAL

A decentralized distribution partner referential to :

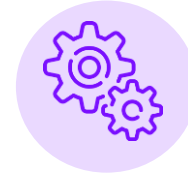
- Facilitate the Know your Distributor process
- Reduce the onboarding time of a new distributor
- Optimize position reconciliation, and rebate billing



DATA DISSEMINATION

Improve your external data feeds to data disseminators and vendors
Direct Feeds to Bloomberg & Morningstar.

External Data Management Team to handle data flows



ADVANCED DISTRIBUTION MANAGEMENT

Industrialize and normalize Distributor Rebate calculation and processing :

- Order marking
- Position reconciliation
- Rebate calculation

Leverage a comprehensive Business Intelligence solution to monitor and optimize your distribution channels



PROOF OF IDENTITY

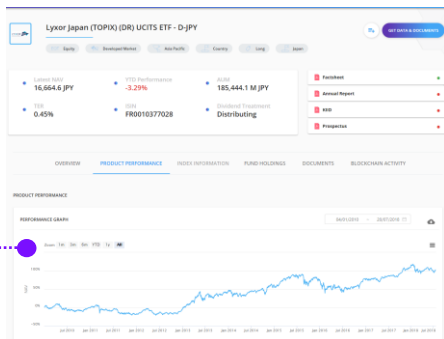
All participants are digitally certified in order to provide :

- Transparency and trust on data source
- Precise private and public data access rights
- Analytics on data usage

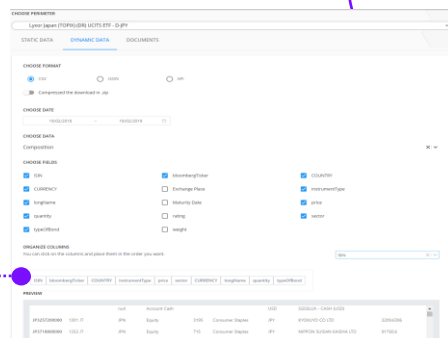


PLATFORM FUNCTIONALITIES

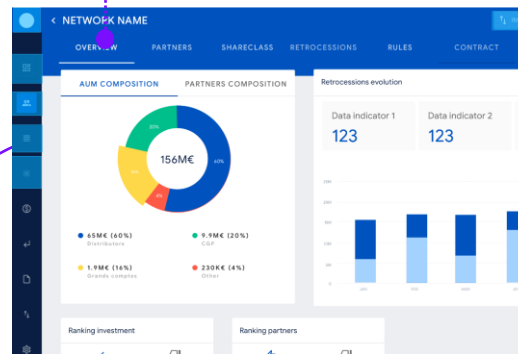
Comprehensive
Product Pages



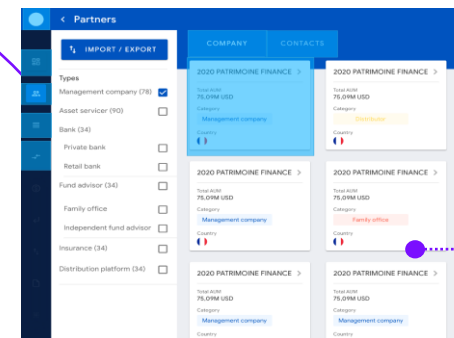
User-Friendly Data &
Document Extractor



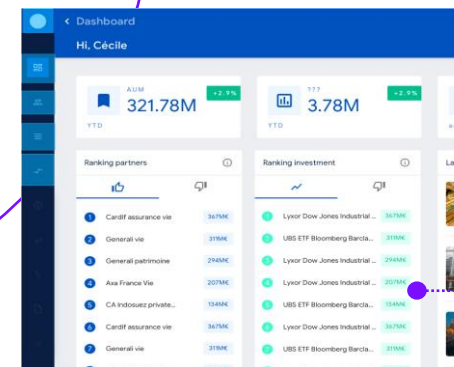
Advanced Analytics
Dashboard



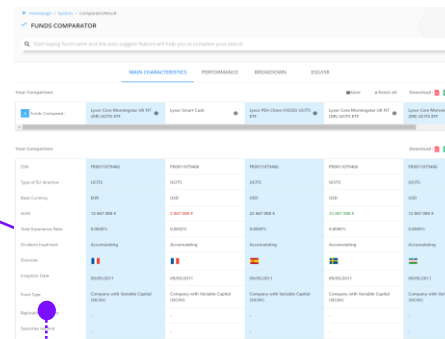
Decentralized
Asset Manager
and Distributor
Referential



Daily updated
Billing and
Rebates
Dashboard

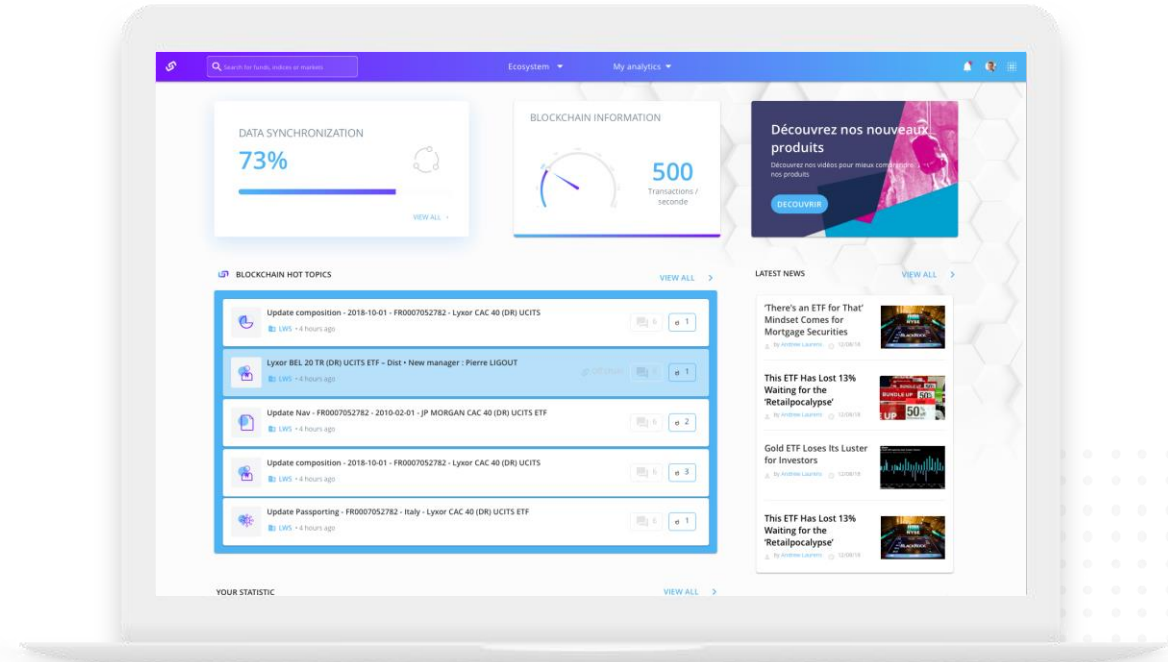
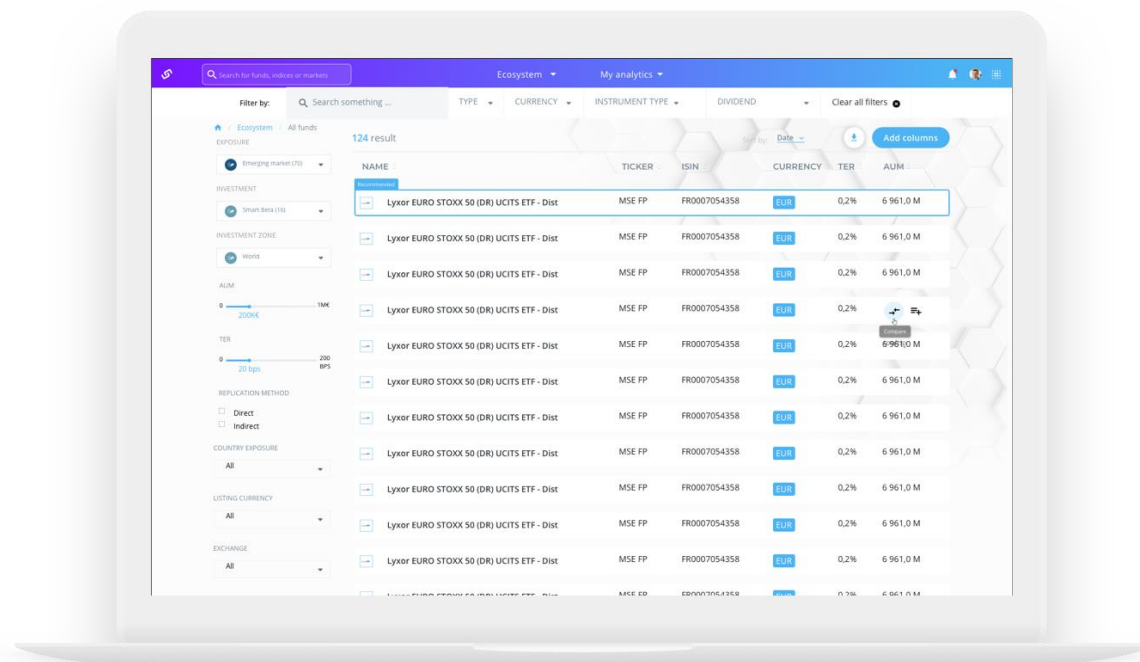


Global Fund finder with advanced filters
Neutral Fund
Comparator





THE AIRFUND SOLUTION





+ AIRDISTRIB SOLUTION

Complete solution for the distribution and management of fund liabilities

Industrialisation of fund distribution processes & Product repository management

OBJECTIVES

Identify customers allowing a personalization of the customer relationship

View of the distribution network in detail

Control and fluidify the management of retrocessions

Produce payment settlements for distribution partners

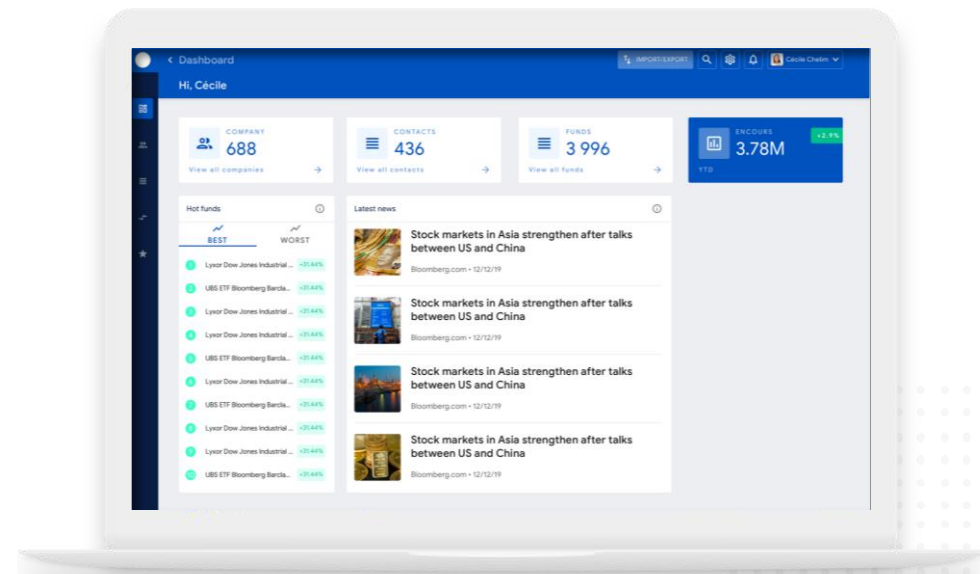
COMPETITIVE ADVANTAGES

Cost and risk reduction

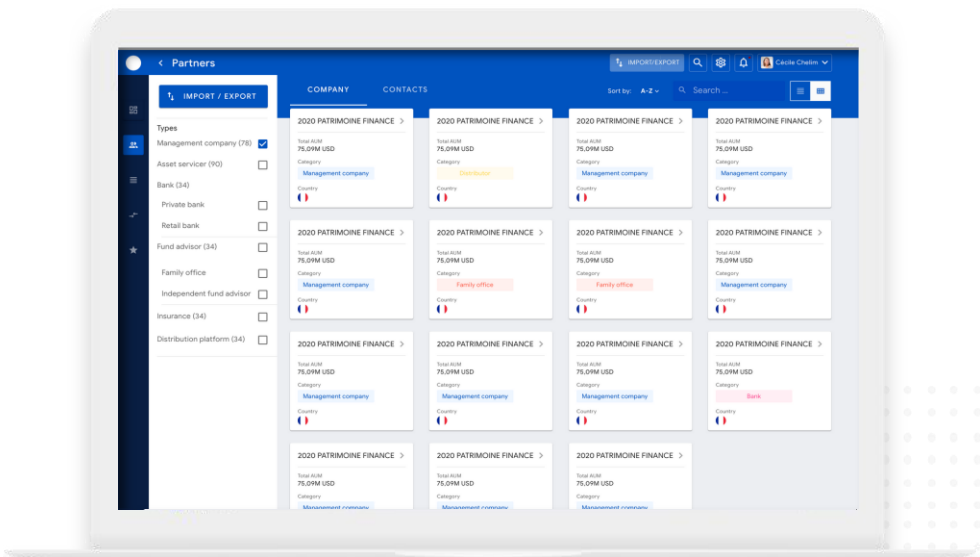
A detailed commercial follow-up

A visualization of fund liabilities

AirDistrib Dashboard



AirDistrib Partners – Listing Company



ADVISORY BOARD & PARTNERS

One Wealth Place

SENIOR MANAGEMENT



Alexandre HARKOUS
CEO - Founder

25 years of experience in the financial service industry. Two fintech's sold, of which one in the US.



François BAROU
CO - Founder(UK)

20 years of experience in MIA. Investor, advisor and co-founder of several start-ups.



Yann CHARRAIRE
Managing Director

20 years of experience in asset and wealth management. Former ExCo member at Neulize OBC Bank.



Xavier CHAUDÉ
Managing Director

25 years of experience in financial software for asset managers.

ADVISORY BOARD



Michel HASKI

Member of the Remuneration Committee



Philippe COLLAS

Member of the Audit Committee



SANNY MAKKI

VP and partners of IBM US Global Relations



GUILLAUME DARD

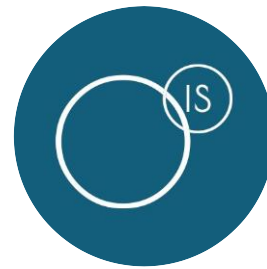
CEO Montpensier Finance



MARKUS H. RUETIMANN

Advisor / Chairman Aprexo

OUR REFERENCES



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