










All-in Fund Distribution Support Solutions

Integrated end to end solutions to supporting cross-border distribution, including digital tools for market intelligence, operational support, regulatory services, compliance and risk monitoring

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| SERVICE FOR ASSET MANAGERS | DISTRIBUTION MARKETS 85 | FUND DOMICILES ALL | FUNDS TYPES UCITS, AIFS, OFFSHORE |
|--------------------------------------|-----------------------------------|------------------------------|---|

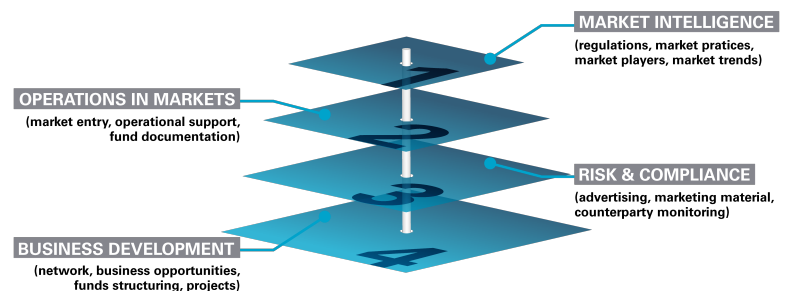
-  **Distribution Strategy**
-  **Market knowledge**
-  **Market watch**
-  **Market entry**
-  **Operational support**
-  **Marketing material**
-  **Counterparty monitoring**
-  **Local facilities**
-  **FundGlobam DiGital**

REACHING INVESTORS IS THE UNIQUE CHALLENGE OF FUND DISTRIBUTION

We consider the distribution of investment funds in all the areas of competences, including strategy, market positioning, promotion, marketing, operations, taxation, risks, compliance, etc.

Our All-in Fund Distribution Support solutions are provided onto FundGlobam DiGital, our online platform:

- A unique integrated outsourcing fund distribution support solution, with global coverage across over 80 markets in full compliance with all local regulatory requirements
- An efficient integration of market intelligence and operational support across the fund distribution value chain
- The optimisation of time-to-market and operational workload, as well as the reduction of operating costs thanks to an integrated online solution



Efficiency > Cost > 85 Markets > Track > Innovation > Security

MARKET INTELLIGENCE

Learn, select and monitor markets

Our permanent investment in market intelligence provides always up-to-date information and guidance on the cross-border distribution markets.

Market knowledge

The **FundGlobam fact files** provide a permanent regulatory and market practices comprehensive knowledge and guidance on 80+ cross-border distribution markets across the globe.

Market watch

The market watch complements the **FundGlobam fact files** with the permanent knowledge of local market players and the monitoring of market trends in the most popular markets.

Distribution strategy

Our deep knowledge of the distribution markets gives us all the objective elements to assist in choosing an appropriate distribution strategy including guidance, support and networking.

BUSINESS DEVELOPMENT

Use knowledge, leverage on outsourcing, develop cross-border business

We help to develop your distribution network, accelerate proactive business development opportunities, structure distribution vehicles and manage business development projects.

DISTRIBUTION SUPPORT

Enter, manage operations and monitor risk on cross-border markets:

Our distribution support managed services provide appropriate efficient operational solutions leveraging on our deep market intelligence together with a 10+ years of experience in the fund distribution area.

We provide best-in class outsourcing solutions to assist asset managers reaching investors.

Market entry

Market entry provides a complete service taking care of all the operations necessary when entering a new foreign market, from regulatory to operations and networking with local players.

Operational support

The ongoing operational support includes a full ongoing handling of the distribution support coordination with the counterparties, the monitoring of risks, and the compliance with local requirements.

Marketing material

The adequacy and the compliance of advertising, marketing materials and websites is critical, in particular for the funds publicly exposed, and unfortunately, there is only a very few harmonisation between local regulations. We provide a range of services to ensure the proper targeting and compliance of promoting materials disclosed in foreign markets.

Counterparty monitoring

The ongoing monitoring of counterparties is particularly sensitive in the context of cross-border distribution. We conduct a permanent daily monitoring of the counterparties together with a comprehensive periodic due diligence process on their activities.

Local facilities

Services relating to local facilities are provided in compliance with the requirements of the EU Directive 2019/1160 on the cross-border distribution of investment funds in the EU markets.

FUNDGLOBAM DIGITAL

24/7 online solutions

The first generation of our online platform is a productivity and cost effective tool, providing end to end managed solutions including market intelligence and distribution support services.

FundGlobam DiGital is a secured 24/7 single point of services platform providing innovative and effective solutions to support the processing of the fund distribution value chain.

YOUR PARTNER TO FUND DISTRIBUTION

We continuously invest in expertise and practice of the distribution markets

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